Commercial Leases Explained: Avoiding costly mistakes

8:30am - 10:30am | 15/09/2026 | House of Champions 3 St Andrews Studios St Andrews Place, Charing Cross St Helier, Jersey, JE2 3RP I Free

Book now →



Taking on a commercial lease is one of the biggest financial commitments a business can make yet many tenants don't fully understand the long-term applications before signing.

Book now

In partnership with local law firm **Ogier** and local market experts **D2 Real Estate**, this informative session will help business owners navigate the leasing process with greater confidence. You'll learn what questions to ask, which lease terms matter most, and how to avoid common and costly mistakes.

What We'll Cover

Topics include:

- Lease length and term commitments

- Negotiating lease terms
- Rent reviews
- Service charges
- Break clauses
- Repairing and maintenance obligations
- Assignments and subletting
- Hidden costs and potential liabilities
- When and why to seek professional advice

Who Should Attend?

Whether you're:

- Taking on your first business premises
- Relocating to a new property
- Renegotiating an existing lease
- Expanding your business footprint

This session will provide practical insights to help you make informed decisions and better protect your business interests.

What You'll Gain

By attending, you'll:

- Gain a clearer understanding of commercial lease agreements
- Learn how to identify potential risks before signing
- Understand where additional costs can arise
- Feel more confident when negotiating lease terms
- Have the opportunity to ask questions directly to experienced commercial property professionals

You'll leave with a stronger understanding of the leasing process and the confidence to approach your next commercial lease from a more informed position.

Leading commercial property consultancy **D2 Real Estate** will also be in attendance to answer any questions you may have on the topic.

Ogier is recognised as one of Jersey's leading property law teams, combining deep local knowledge with expertise across residential and commercial real estate. We advise developers, investors, financial institutions, government bodies, landlords

and tenants on a wide range of property matters, from day-to-day transactions to complex, high-value projects. Our team is known for delivering practical, commercially focused advice and a proactive, responsive service that helps clients navigate complexity with confidence.

D2 Real Estate is a leading commercial property consultancy serving Jersey and Guernsey, providing expert advice across commercial lettings, lease advisory, valuations, property management, investment, and consultancy services. With deep local market knowledge and global insight through its alliance with BNP Paribas, D2 helps businesses, landlords, and investors make informed property decisions across the Channel Islands.

Who's presenting?

June Stead

Senior Business Advisor

June provides advice and support for a diverse range of both start up and established businesses and particularly enjoys helping businesses make sense of their financial modelling.

Born and educated in England, June has lived in Jersey for over 40 years. June is a serial entrepreneur having established and run her own businesses in property, retail and leisure both here in Jersey and whilst living 5 years in Brittany, France. June's natural people skills are reinforced by the professional coaching and mentoring qualifications she holds from the Chartered Management Institute.

The most important thing on June's desk is...

My mouse, because it travels thousands of miles helping me to do my job.

June’s ideal holiday would be…

Visiting family in New Zealand followed by a week in a relaxing Ayurvedic retreat.

Not many people know that…

I used to drive 65ft, 11ton articulated trucks in the USA and Europe.

Katherine Marshall

Partner, Ogier

Katharine specialises in acting for Ogier clients in relation to institutional Channel Island property finance as well as commercial property transactions and residential development.

Evan Whitson

Associate Director and Head of Agency, D2 Real Estate

Evan is a Chartered Surveyor with over five years’ experience across a breadth of markets, including Hong Kong, South-West England, and South Wales